

Up To Date

Customer Appreciation

The Sigler Wholesale Distributor customer appreciation events are an annual tradition that you won't want to miss:

- Tuesday, April 30 in South San Francisco
- Wednesday, May 1 in Concord
- Thursday, May 2 in San Jose

Russell Sigler Award

Congratulations to the 2019 winners of the Russell Sigler Award...

- ABC Cooling
- Air Quality Heating
- Connolly Heating
- Degree HVAC
- Flanders Heat & Air
- Hassler Heating & AC
- Moore Mechanical
- Peterson Mechanical
- Sandium
- Schmitt Heating

Refrigerant Pricing

Check out these low refrigerant prices!

- R410A \$89
- R-422B \$209
- R407C \$139



Photo by Chen Hu on Unsplash

What's New on SiglerTV

- Heat Pump Defrost (7 videos)
- HP Wiring & Charging (7 videos)
- SmartLock Installation
(the password is swd)

The Marina Bay Sands Resort in Singapore

2020 Incentive Trip

Singapore is one of the most desirable tourist destinations in the world! The city boasts the history-steeped streets of Chinatown, exquisite food, world-class attractions, stunning architecture, beaches and hidden gems around every corner. For a small island nation, Singapore offers a surprising diversity of places to explore.

The most iconic building in the city is the Marina Bay Sands Resort – 57 stories of luxurious accommodations topped with the world's largest and highest infinity pool and Sky Park. The resort features dozens of dining options, including restaurants owned by Wolfgang Puck, Gordon Ramsey and Daniel Boulud. There is also a full casino, museums, world-class shopping, a Broadway style theater, several nightclubs and more. In 2020, this will be your home for an unforgettable week.

We invite you to join Sigler Wholesale Distributors during our 2020 incentive trip to Singapore. Direct flights from SFO will take off around April 1 and return around April 8 (final flight arrangements will be

determined in a few months). The cost per couple is only \$7500. Remember, this can be completely offset by accumulating points every time you buy equipment, parts and supplies from Sigler Wholesale Distributors. Active program dealers also have the opportunity to pre-purchase points at a great discount. This makes the trip very affordable for dealers of any size to join in the fun!

Once you're half-way around the world, would it make sense to extend your trip into a longer vacation? How about a beach resort on the Indian Ocean in Bali? This extension option, as well as room upgrades and flight upgrades are all available for purchase. For more information, please contact Bill Wolfington at Incentive Travel. His email address is bill@icmtravel.com.

To join us on this amazing trip, please complete the registration form online at www.SiglerCarrier.com. Late registration forms will be accepted on a first-come-first-serve basis as space is available. It's going to be a great trip and we look forward to seeing you in Singapore!

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100

p - 925.825.1540

e - CNCorders@siglers.com

Celeste Wolf x8507

Steven Anello x8509

Catie Bier x8516

Steve Moorhead x8501

Ofelia Norwood x8505

Jeff Padilla x8502

Linda Randall x8311

Adam Winship x8512

San Jose

1070 Commercial St, #106

p - 408.453.3300

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Vidal Lara x8308

Mimi Garcia x8336

Mike Ha x8305

Ann Martinez x8329

Jose Rodriguez x8335

Vivianna Romero x8340

Bill Sperbeck x8302

Kahlid Wabli x8337

South San Francisco

229 Littlefield Avenue, #4

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Debbie Russitano x8412

Pete Martinez x8406

Tricia Maychrowitz x8404

Adonis Segrove x8407

Regional Manager

Jon Malkovich x8500

Technical Support

Greg Sanchez x8405

Pat Burke x8334

Marketing

Sabrina Sahota x8514

Credit & Accounting

Emily Wohlf (a-r) x5158

Brenda Habben (q-z) x5326

Featured Products

SMART LOCK

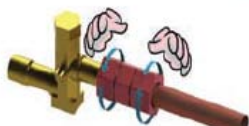
SmartLock is the innovative fitting solution for your flare, soldering and brazing problems. The process is easy...



Push



Peel



Lock



Tighten



Check

All of the common sizes of flare and swage union fittings are available in all Sigler Wholesale Distributors locations.

EverClean

When it comes to flex-duct, nothing compares to Everclean, by Thermaflex. The design inhibits the growth of mold and mildew, the internal lining provides efficient air delivery and the reinforced jacket resists tearing. All this with a lifetime warranty (labor and materials) to the original homeowner! It may sound odd, but you can offer your homeowners a choice when upgrading their flex duct.



Your homeowners benefit with EverClean and so can you! During the month of April, Sigler Wholesale Distributors will give you a \$25 Amazon.com gift card every time you order 3 boxes of EverClean. Ask a Sigler Wholesale Distributors customer service representative for more details.

Technical Tips

Q: I'm new to the game and there's oil on this new unit...what's up?

New equipment occasionally shows signs of oil in the basepan or on the bottom of the fins. Don't jump to the conclusion that it must be a leak!

When manufacturers produce fin stock to make the coils, the material has to be lubricated in order for the stamping machines to work properly. Part of the process involves wipers to remove excess lubricant from the fin stock once produced, with some residual sticking to the fin. Once the coil is produced and placed in a unit, the residual lubricant will work its way to the bottom of the coil where it can drip off on to the pan, or puddle on the bottom of the coil.

It started 12 to 14 years ago because of VOC requirements for the lubricant at the manufacturing plants. Lubricants that used to be utilized (vanishing or evaporative lubricant) would not meet the low VOC requirements, so alternate lubricants were introduced, with different results.

Most of the current fin press lubricants used today will act differently than refrigeration lubricant when rinsed with water. Fin lubricants dissipate, refrigerant lubricants do not. Before you condemn a coil, give it the quick water test, then do what should be done...check it with reliable leak detection methods.